



ADMISSION BULLETIN 2023



40 years of
excellence

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Why IMI New Delhi?

International Management Institute (IMI) is **India's first corporate sponsored Business School founded in 1981** with the original campus in New Delhi. The corporate sponsors include RPG Enterprises (lead sponsor), ITC, Nestle, Tata Chemicals, British Oxygen, SAIL, and Williamson Magor. It was set up in collaboration with the then IMI Geneva, now IMD Lausanne. Subsequently, two other campuses were set up in Kolkata (2010) and Bhubaneswar (2011). IMI New Delhi has global linkages with leading schools in Europe, North America, and Asia. The institute currently offers PGDM, PGDM (HRM), PGDM (B&FS), 18 - Month PGDM (Executives), and FPM (Doctoral Program). In addition, it has built a vibrant Executive Education vertical offering training to management professionals from the corporate world.

Over the last four decades, IMI has emerged as one of the best Business Schools in the country and continues to uphold its reputation of developing the best business leaders & providing high quality management education. This is further emphasized in our vision statement to be a 'premier global

management school'. IMI New Delhi is accredited by the AMBA, the SAQS, the AACSB, the NBA and approved by the AICTE. Located in the heart of the city, IMI has easy access to the major corporate houses. The institute boasts of its intellectual capital as the learning comes from distinguished and renowned professors. IMI has a long list of alumni (7000+) widely spread throughout the globe holding notable positions in companies such as Morgan Stanley, Google, Brain & Co, Microsoft, Boston Consulting Group, McKinsey & Co, Airbus, CBRE, etc.

IMI New Delhi is a student-driven institute that stands strong on its four pillars: corporate competitions, live projects, seminars & student bodies. The 18 student bodies and 10 societies at IMI, provide a plethora of opportunities to learn and shine. The institute gives multiple challenging platforms to the students through case study competitions, live projects, seminars, Business Thought Leadership (BTL) sessions, and guest lectures to prepare them for the corporate world.

RANKING AND ACCREDITATION

GLOBAL TOP 100

FT Masters in
Management 2022

RANKED 30TH

NIRF

RANKED 14TH

Business World

RANKED 14TH

Business Today

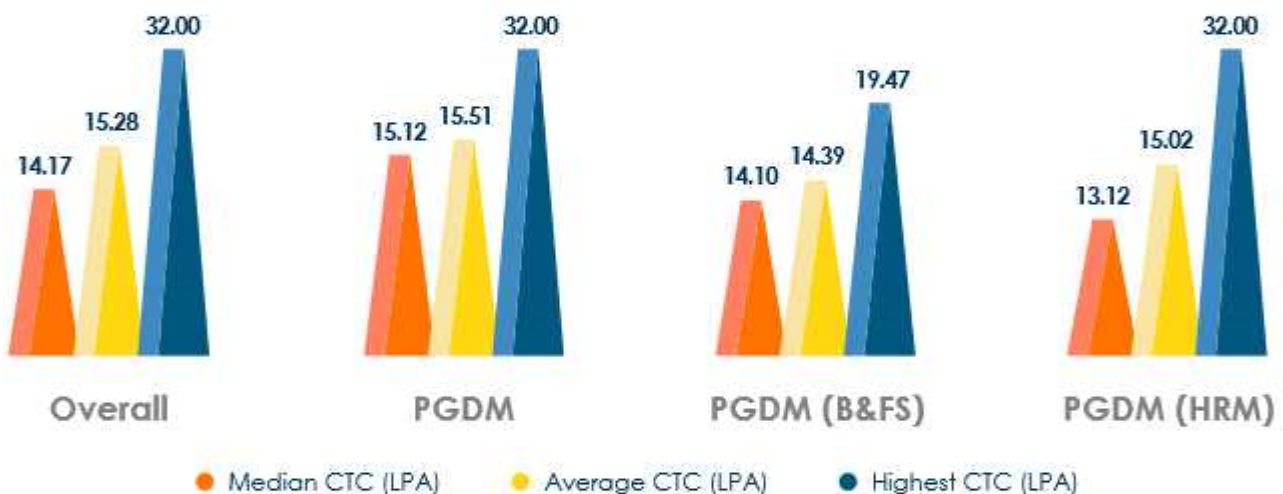




Placement

Statistics: 2020-22

IMI New Delhi witnessed a phenomenal placement season for batch 2020-22 by successfully placing the students with an average package of 15.28 LPA. The students were placed across multiple sectors for premium roles. More than 100 recruiters participated in the placement process. **The highest CTC offered was 32 LPA.**



Top 10% of the Batch



Top 25% of the Batch



Top Recruiters

Banking and Financial Services, Insurance



Conglomerate/E-Commerce/FMCD/FMCG/Healthcare/Manufacturing



Consulting/Edtech



IT/ITES/Telecom



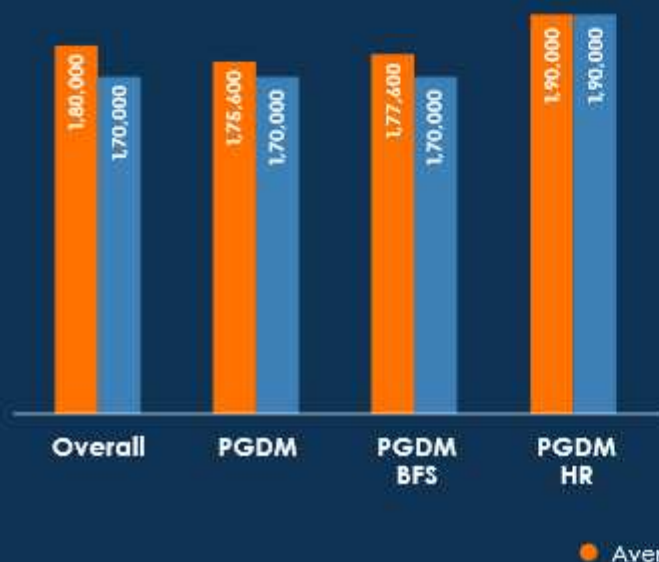
Summer Internship Statistics:

2021-23

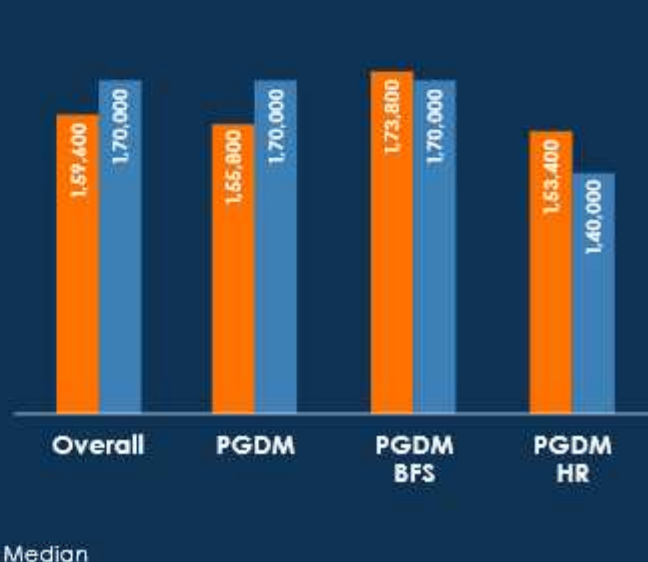
On completion of the first year, all students are required to undergo a Summer Internship Program (SIP) of 8 to 12 weeks duration. This helps them to gain hands-on experience in the application of management concepts and functional skills. For this purpose, IMI has a dedicated window in the academic calendar known as the SIP week. During these seven days the students get an opportunity to apply to relevant companies. This practice of 'Learning by Doing' enables the students to relate the rigor of theory in the world of business. The students work on projects specified by the company in which they undergo SIP. At the end of the summer internship, which is done under the supervision of a company executive and a faculty mentor, students are required to submit a report to the company and to the institute. The concerned company executive provides feedback to the institute on the student's performance. The Summer Internship Program is an essential requirement for the successful completion of the Post-Graduate Diploma at IMI New Delhi.



Top 10% of the Batch



Top 25% of the Batch



Faculty

IMI's large faculty body ensures that all functional areas are well represented and the basket of courses offered by these areas is fairly exhaustive.

The faculty of IMI sets the institute apart from other business schools. Through their active involvement in all facets of the institute including academics, administration, research, and mentoring, IMI's faculty serves as the main catalyst for change. The list of distinguished IMI faculty represents excellence in various functional areas of management. IMI boasts of its intellectual capital as the learning comes from very distinguished and renowned professors. It is one of the many things IMI is extremely proud of.

Facts:

- Percentage of faculty with Ph.D. - **98%**
- Percentage of five or more years of industry experience - **37%**
- Percentage with 10 or more years of teaching experience - **71%**

Faculty List Subject Wise:

Economics:

- 👤 Arindam Banik
- 👤 Arnab K. Deb
- 👤 Ayona Bhattacharjee
- 👤 Rajeev Anantaram

Information Management:

- 👤 Ashish Kumar Rathore
- 👤 Himanshu Joshi
- 👤 Prema Lal
- 👤 Purva Grover

Finance and accounting:

- 👤 Aman Srivastava
- 👤 Chhavi Mehta
- 👤 Deepak Tandon
- 👤 Harshita
- 👤 Himadri Das
- 👤 Monika Chopra
- 👤 Prateek Bedi
- 👤 R. K. Arora
- 👤 Ramachandran K
- 👤 Reena Nayyar
- 👤 Sanjay Dhamija
- 👤 Shikha Bhatia

Marketing:

- 👤 D.K. Batra
- 👤 Harshit Maurya
- 👤 Meenakshi Nagarajan
- 👤 Nalin Jain
- 👤 Neena Sondhi
- 👤 Pinaki Dasgupta
- 👤 Shruti Gupta
- 👤 Supriya Kalla

OB and HR:

- 👤 Ankita Tandon
- 👤 Asha Bhandarker
- 👤 Irfan. A. Rizvi
- 👤 Jai Prakash Upadhyay
- 👤 Mamta Mohapatra
- 👤 Shailendra Nigam
- 👤 Swati Dhir
- 👤 Umesh Bamel

Strategy:

- 👤 Akriti Jain
- 👤 Ashutosh Khanna
- 👤 Sonu Goyal
- 👤 V. Chandra

Program Details

PGDM



The two-year Post Graduate Diploma in Management (PGDM), which follows a trimester system, is the flagship program of IMI, New Delhi. The program is designed to transform students into industry leaders, ready to take on future business challenges and become effective decision makers. The curriculum provides a wide choice of engaging classes and activities, that are led and taught by outstanding faculty who regularly interact with the fields of academia, research, and industry.

Program Highlights

- ♦ The curriculum includes a case study-based approach toward learning and healthy group discussions which leads to the holistic development of students.
- ♦ The program equips students with an opportunity to specialize in various functional areas of management which include finance, marketing, operations, strategy, and emerging areas such as analytics and information technology.
- ♦ The six trimesters of the postgraduate program are split over two years, along with a mandatory summer internship. Students have a chance to use their ideas and abilities in reputable and well-established organizations across various industries.
- ♦ The program is approved by AICTE and accredited by both the National Board of Accreditation (NBA) and the prestigious U.K based Association of MBAs (AMBA).

Courses

- Managerial Communication
- Quantitative Techniques I
- Quantitative Techniques II
- Financial Accounting
- Information Technology for Decision Making
- Managerial Economics
- Operations Management
- Organizational Behavior
- Data Pre-processing for Analytics
- Financial Management
- Business Strategic & Competitive Advantage
- Marketing Management
- Legal Aspects of Business
- Cost & Management Accounting
- Marketing Management core elective
- Financial Management core elective
- Corporate Strategy core elective
- Operations Management core elective
- Analytics core elective
- Macro-Economic Theory & Policy

PGDM (HRM)

The two-year Post Graduate Diploma in Management - Human Resource Management (HRM), which follows a trimester system, is designed to mentor holistic and sensitive future business managers who understand the growing need for human talent. The curriculum of the program enables students to create innovation in people practices, manage diversity in thought and action and understand the emerging intervention of technology in HR. The program focuses on the development of professionals with the necessary values, perspectives, and skills to become agents of progressive change in the modern fast-paced economy.



Program Highlights

- ✦ The curriculum offers a mandatory NGO internship program to equip students with the necessary competencies and become socially sensitive.
- ✦ Students are trained to identify social concerns and ethical issues in management.
- ✦ A judicious mix of classroom and experiential learning (field assignments, live projects, internships), both within and outside the classroom.
- ✦ The program is approved by AICTE and accredited by both the National Board of Accreditation (NBA) and the prestigious U.K based Association of MBAs (AMBA).

Courses

- Organizational Behavior – I
- Organizational Behavior – II
- Organizational Behavior – III
- HR Systems & Processes
- Human Resource Planning
- (Recruitment & Selection)
- Learning & Development
- Performance Management Skills
- Compensation and Reward Management
- Competency Management & Assessment Centre
- Employee Relations and Management of Unions
- Employee Relations: Legal Framework-I
- Employee Relations: Legal Framework-II
- HR Analytics (Metrics & Measurement of HR)
- Strategic HRM
- Management of Change
- International HRM & Cross-Cultural Management
- Managerial Economics
- Macro-Economic Theory & Policy
- CSR and Sustainable Development
- Principles and Practices of Corporate Governance
- Management of Accounting
- Corporate Finance
- Marketing Management
- Quantitative Techniques for HR
- Operations Management
- Research Methodology for HR
- Information Technology for Decision Making
- Human Resource Information Systems
- Strategy Formulation and Implementation
- Managerial Communication I & II

PGDM (B&FS)



The two-year Post Graduate Diploma in Management - Banking & Financial Services (B&FS), which follows a trimester system, emphasizes on building the financial knowledge and competence among students to take on leadership roles in identical fields. The curriculum focuses on developing high quality management professionals to cater to the demands of the fast growing banking and financial industry globally. The course is further designed keeping in mind the employment opportunities in Banks, NBFCs, Investment Banking firms, Consultancy firms, and other financial services.

Program Highlights

- ◆ The program focuses on training students to be able to apply appropriate theory, tools and techniques in the field of banking and financial services.
- ◆ The program is affiliated with the CFA Institute, USA. This affiliation is a solid indication to employers that our curriculum is closely tied to the practice of investment management and is helpful to students preparing for the CFA Program exams.
- ◆ A limited number of scholarships for appearing for the CFA Program are available to deserving students. There are other areas also in which the PGDM (B&FS) program and CFA institute collaborate, including research, student volunteering, and networking with industry professionals.
- ◆ The program is approved by AICTE and accredited by the prestigious U.K. based Association of MBAs (AMBA).

Courses

- Bank Management
- Financial Reporting & Analysis
- Financial Institutions & Financial Markets
- Financial Management – I
- Financial Management – II
- Fintech
- Financial Derivatives – I
- Investment Management – I
- Financial Services
- Management of Financial Services
- Financial Derivatives – II
- Investment Management – II
- Risk Management
- Quantitative Techniques I
- Principles & Practice of Corporate Governance
- IT for Decision-Making
- Managerial Communication
- Managerial Economics
- Marketing Management
- Data Pre-processing for Analytics
- Information System for BFSI
- Macroeconomics
- Organizational Behaviour
- Business Ethics
- Strategic Management
- Legal & Regulatory Environment for Banks
- Operations Management for Services
- Quantitative Techniques II
- Indian Economic Policy
- HRM for BFSI
- Marketing of Banking and Financial Services

Fee Strucrure (2023-25 Batch)

Self-Sponsored Category: _____

Fee Components	Instalment						Total (INR)
	I	II	III	IV	V	VI	
Tuition Fee	283,400	283,400	283,400	322,400	322,400	322,400	1,817,400
Text/Reading Material	14,300	14,300	14,300	15,450	15,450	15,450	89,250
Student Activities/welfare	4,410	4,410	4,410	4,750	4,750	4,750	27,480
Library Fee	8,820	8,820	8,820	9,490	9,490	9,490	54,930
Alumni- Life Membership	2,500	2,500	2,500	2,500	2,500	2,500	15,000
Security Deposit	15,000	-	-	-	-	-	15,000
Total	328,430	313,430	313,430	354,590	354,590	354,590	2,019,060

Company-Sponsored Category: _____

Fee Components	Instalment						Total (INR)
	I	II	III	IV	V	VI	
Tuition Fee	483,000	483,000	483,000	510,300	509,250	509,250	2,977,800
Text/Reading Material	13,650	13,650	13,650	14,700	14,700	14,700	85,050
Student Activities/welfare	4,200	4,200	4,200	4,520	4,520	4,520	26,160
Library Fee	8,400	8,400	8,400	9,030	9,030	9,030	52,290
Alumni- Life Membership	2,500	2,500	2,500	2,500	2,500	2,500	15,000
Security Deposit	15,000	-	-	-	-	-	15,000
Total	526,750	511,750	511,750	541,050	540,000	540,000	3,171,300

Foreign Nationals: _____

Fee Components	Instalment						Total (USD)
	I	II	III	IV	V	VI	
Tuition Fee	4,550	4,550	4,550	4,550	4,550	4,550	27,300
Text/Reading Material	190	190	190	200	200	200	1,170
Student Activities/welfare	60	60	60	60	60	60	360
Library Fee	120	120	120	130	130	130	750
Alumni- Life Membership	210	-	-	-	-	-	210
Security Deposit	160	-	-	-	-	-	160
Total	5,290	4,920	4,920	4,940	4,940	4,940	29,950

Hostel Fees & Mess Charges

Self & Company-sponsored:

Academic Year	Hostel Fee (AC room on twin-sharing)*	Mess Charges (INR)
2023-24	165,000	86,000
2024-25	175,000	92,000

Foreign Nationals:

Academic Year	Hostel Fee (AC room on twin-sharing)*	Mess Charges (USD)
2023-24	\$2325	\$1215
2024-25	\$2475	\$1305

Notes:

1) The hostel fee specified above is for a standard Air-Conditioned room on a twin sharing basis. There are other categories of limited rooms (premium/deluxe/single) on-Campus. The student may give their choice of these rooms and the allotment will be made on first come first serve basis subject to availability. The students are required to pay the differential cost after allotment if they select these special categories of rooms.

The details of special rooms are as under: -

Category	Hostel Fee for Academic Year 2023-24	Hostel Fee for Academic Year 2024-25
Deluxe Air-Conditioned Room- Twin Sharing (Common Bath)	198,000	210,000
Deluxe Air-Conditioned Room- Twin Sharing (Attached Bath)	225,000	239,000
Deluxe Air-Conditioned Room- Single Occupancy (Attached bath)	337,000	357,000
Premium Air-Conditioned Room- Twin Sharing (Attached Bath)	235,000	249,000
Premium Air-Conditioned Room- Single Occupancy (Attached bath)	354,000	375,000

Due date of Fee Deposit:

Instalment		Due Date
Academic Year 2023-24	1st Instalment Hostel & Mess Fee (1st Year)	As per the due date in the offer letter
	2nd Instalment	By 11th Sep 2023
	3rd Instalment	By 11th Dec 2023
Academic Year 2024-25	4th Instalment Hostel & Mess Fee (2nd Year)	By 25th Mar 2024
	5th Instalment	By 11th Sep 2024
	6th Instalment	By 11th Dec 2024

Student Exchange Program

at IMI, New Delhi

"A ship in a harbor is safe, but that is not what ships are built for"
~ John A. Shedd.

Truer words have never been spoken. We, at IMI New Delhi, believe that for the holistic development of our students, it is vital for them to explore new avenues, and move out of their comfort zones. IMI has consciously fostered academic linkages covering exchange of students and faculty for their curriculum development, institution building, joint research and training. Our institute, through its student exchange program, in the fifth - sixth semester, allows students to study for a term at one of our partner B-schools and avail a once-in-a-lifetime opportunity to interact with students from across the globe which would help them broaden their horizons. Other than the exchange for a semester, students also get an opportunity to go for short duration global immersion programs.

Some of the reputed B-schools which have collaborated with IMI include:



Admission Guidelines Page

Admissions Process

Eligibility for admission into PGDM, PGDM (HRM) and PGDM (B&FS) Programs

Educational Background

A bachelor's or equivalent degree, in any discipline, including Engineering, Humanities, Commerce, Economics, Medicine or any other branch of education, from a recognized university in India or abroad (recognized by the UGC / Association of Indian Universities).

The bachelor's degree or equivalent qualification of the candidate must entail a minimum of three years of education, post higher secondary schooling under the 10+2 system or equivalent.

Candidates appearing in the final year of their bachelor's degree or equivalent are also eligible, provided they furnish proof of meeting the minimum eligibility criteria by September 30, 2023. Candidates who are unable to comply with this requirement are liable to be rejected from the program.

Categories of Applicants

Self Sponsored Candidates

The bulk of the applicants to IMI New Delhi are self-sponsored candidates. They are either fresh graduates or have worked for a few years and joined IMI New Delhi after quitting their jobs. The Institute's placement cell provides them placement assistance on the best effort basis.

Company Sponsored Candidates

IMI New Delhi accepts applications from company-sponsored candidates. These candidates will also be assessed as per the selection process followed at IMI New Delhi.

Candidates being sponsored by their respective companies must submit a letter from the sponsoring organization to this effect and undertake to pay all fees and dues from time to time, during the complete duration of the program. This letter/undertaking will be required to be submitted at the Personal Interview stage.

Candidates who are sponsored by their organization will not be eligible for receiving any placement assistance from the Institute's placement cell.

Foreign Nationals

IMI New Delhi accepts applications from candidates with Foreign Nationality. These candidates will also be assessed as per the selection process followed at IMI New Delhi.

Candidates with Foreign Nationality are required to hold valid foreign passports and will not be eligible for receiving any placement assistance from the Institute's placement cell.

Admissions Test

- ◆ Common Admission Test CAT
- ◆ Xavier Aptitude Test XAT
- ◆ Graduate Management Admission Test GMAT (GMAT score not older than January 2018)

Candidates with Foreign Nationality are also eligible, based on their GMAT scores, provided they have taken the GMAT test not earlier than January 2018 and not later than January 2023.

Selection Process

Candidates who apply online for the admission into PGDM and/or PGDM (HRM) and/or PGDM (B&FS) will be shortlisted on the basis of Academic Records, CAT, XAT or GMAT Test Scores, Work Experience and other relevant set of parameters. The shortlisted candidates will be called for Personal Assessment Process comprising Extempore and Personal Interview.

Applicants should note that mere fulfillment of minimum eligibility criteria may not ensure consideration for shortlisting by IMI New Delhi. IMI New Delhi will not entertain any correspondence on this subject and decisions of the IMI New Delhi Admissions Committee will be final in all matters.

THANK YOU

Contact Us

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